

Fresh Grapefruit (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 1999.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 1999. Source: PIERS, January 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for April 15,1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: April 15, 1999

Page 1 of 5

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

Monthly Market Share For: January 1999

Month\Year: 1\1 Surcharges: Market Market **Transit** Share Share CY Time Carrier Ocean Rate **BAF** CY**THC** CFS Rec ARB Cotton R. Size **ContainerRate CAF** Hanjin 100% 100% 16 Days \$2,0001 \$2,000

Issue Date: April 15, 1999

Page 2 of 5

¹ Rate is per container

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: January 1999

Month\Year: \	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	100%	100%	14 Days	\$1.72				\$34					\$2,110

Issue Date: April 15, 1999

Page 3 of 5

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapefruit (WC)

Monthly Market Share For: January 1999

Month\Year: 8\8	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	100%	100%	14 Days	\$2.63									\$2,499

Issue Date: April 15, 1999

Page 4 of 5

Yang Ming

Mitsui OSK

L.A./L.B./Oakland Ports To Tokyo, Japan

10%

6%

10%

6%

Fresh Grapefruit (WC)

43%

\$34

1008 pkgs.

\$3,104

Monthly Market Share For: January 1999

12 Days

10 Days

\$1.80

Month\Year: $16\16$		_										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	26%	26%	13 Days	\$1.80			43%	\$34			1008 pkgs	. \$3,104
OOCL	19%	19%	11 Days	\$1.80			43%	\$34			1008 pkgs	. \$3,104
Maersk	19%	19%	11 Days	\$1.80			43%	\$34			1008 pkgs	. \$3,104
APL	19%	19%	10 Days	\$1.80			43%	\$34			1008 pkgs	. \$3,104

Issue Date: April 15, 1999